



outmarketAI

# How Top Agencies Use Outmarket AI to Win More Business

The #1 AI Platform for Insurance

JANUARY 2026



**RiskProNet**

CONNECTION. KNOWLEDGE. INDEPENDENCE.

# Our team brings deep insurance and product expertise.



**Vishal Sankhla**

**CO-FOUNDER & CEO**

Repeat Founder  
Head of Product Ethos,  
Leadership roles at Meta & Uber



**Andrew Khalatov**

**HEAD OF REVENUE**

Proven Revenue Operator  
Leadership roles at Unqork, Oliver Wyman,  
Kadena, and Capco

Uber

 Meta

 Research

unqork

 OliverWyman

ETHOS

NEWFRONT

Built by industry leaders with deep insurance expertise, Outmarket combines world-class product innovation with firsthand experience working with brokers, agents, and top insurers.

## THE PROBLEM

**Manual Workflows Hold Agencies Back**



**Wasted Time, Process Friction, Costly Errors**



**Slower Growth. Team Burnout. Lost Revenue.**



# Win More, Service Better, Move Faster

Drive More Revenue

Save Two Days Per Week/User

Scales Team Expertise

Reduces E&O Risk

**Outmarket AI Provides a Better Product  
and Faster Service to Your Clients in Less Time**

# Trusted by 200+ Leading Insurance Brokerages



# The AI Powered Insurance Platform



**Outmarket is a Single Platform Across Every Core Brokerage Workflow**

## Pre-Built Workflows

Complete Quote Compare, Policy Review, Coverage Gap Analysis, Contract Review, and +10 other workflows in minutes

## Custom Workflows

Develop and deploy custom AI-powered workflows quickly to manage all your bespoke workflow needs

## AI Proposal Builder

Generate custom, polished, client-ready proposals in minutes. Produce branded and formatting proposals that stand out

## AI Policy Checking

Document management to automate data extraction, and instant Q&A. Analyze and summarize large documents quickly, gaining actionable insights

## Insights & Analytics

Gain instantly actionable insights across customers, carriers, products and producers without technical expertise.

## Market Search

Easily query appetites extracted from carrier documents & websites. Customize carriers and wholesalers preferences to optimize revenue

# Outmarket's prebuilt Workflows

## enable your whole agency

### Producer Workflows

Coverage Gap Analyzer

Review Policies

Deep Prospect Research

Market Search

### Account Manager Workflows

Review Policies

Compare Quotes

Compare Policies

Smart Proposal Builder

### Customer Service Representative Workflows

Policy Checking

Contract Requirements Checker

Loss Runs

Challenge Claim Denial

AI Assistant

# Custom Workflows **streamline YOUR Agency**

Our Customers have built 100s of Custom Workflows including...

Endorsement  
Impact Analysis

Underwriting  
Compliance Audit

COI Policy  
Compliance

Premium  
Finance Review

Tower  
Analysis

Document  
Data Extraction

Commission  
Reconciliation

Benefits  
Sensitivity Analysis



# Outmarket is **deeply** integrated with EPIC

- ✓ **Fast Setup:** Teams are live in minutes. We connect to Epic quickly, without long implementation cycles or heavy IT lift.
- ✓ **Deep System Level Coverage:** This is not a surface level integration. We operate at the system level inside Epic data and workflows, not bolt on exports.
- ✓ **Bi-Directional Processing:** Outmarket does not just read from Epic. We process documents, extract intelligence, and write results back into Epic.
- ✓ **Workflow Native:** Our workflows are triggered by Epic activity and objects. Users stay in their natural flow instead of switching tools.
- ✓ **Improve EPIC Data:** Outmarket turns Epic data into cleaner, more actionable system of record data.

Workflows > Review Policies

History

Previous 7 Days

- 107, LLC - Commercial Package (Property/GL) Policy Review
- 107 LLC Commercial Package Policy Review
- 107 LLC Commercial Package Policy Review

Previous 30 Days

- 107 LLC Commercial Package Policy Review
- 107 LLC Commercial Package Policy Review
- 107 LLC Commercial Package Policy Review
- 107 LLC Commercial Package Policy Review

December

- 107 LLC Commercial Package Policy Review
- 107 LLC Commercial Package Policy Review
- 107 LLC Commercial Package Policy Review
- 107 LLC Commercial Package Policy Review

November

- 107 LLC Commercial Package Policy Review

Review Policies

Select Files from Vault - Upload Policy

Shared Assets My Assets My Epic

Name	Lookup Code
Lillian McPherson & C Agency: N/A • Branch: N/A	&-CLI00001
Roger Waddell & C Agency: N/A • Branch: N/A	&-CRO00001
Katie Hazelip & Randy Vickous Agency: N/A • Branch: N/A	&KA0000001
GOODMAN TRADE & LIVE Agency: N/A • Branch: N/A	&LIVEGO001
01TENNESEE TRAILERS Agency: N/A • Branch: N/A	01TENN-C01
Paul Vernon Ozdecker Agency: N/A • Branch: N/A	OZDECKPA01
1001 Main LLC Agency: N/A • Branch: N/A	1001MA-S01
1009 Music Row, LLC Agency: N/A • Branch: N/A	1009MU-S01
10-10 Training Of Cedar Park LLC Agency: N/A • Branch: N/A	10-10T-C01

0 files selected (max 10)

# Built for Enterprise. Ready Day One.



Industry Leading Security • Single-Tenant Solution • Role-Based Access  
Teams Management • Customization • SSO • MFA



outmarketAI

**Start Your FREE Trial Today**

**Unlimited Users and Instant Impact**

Reach Out at [riskpronet@outmarket.ai](mailto:riskpronet@outmarket.ai)

Learn More at [outmarket.ai](https://outmarket.ai)